

# ALIGNED SUCCESS LEADERSHIP CERTIFICATION





# MODULE 2



## LEADING BY AUTHORITY





# REFLECT ON YOUR TEAM

Share your Module 1 Assignment







# THE 7 AUTHORITIES

Authority is how our body's wisdom communicates with us.

It is our unique way of knowing what is correct for us,  
OR NOT!

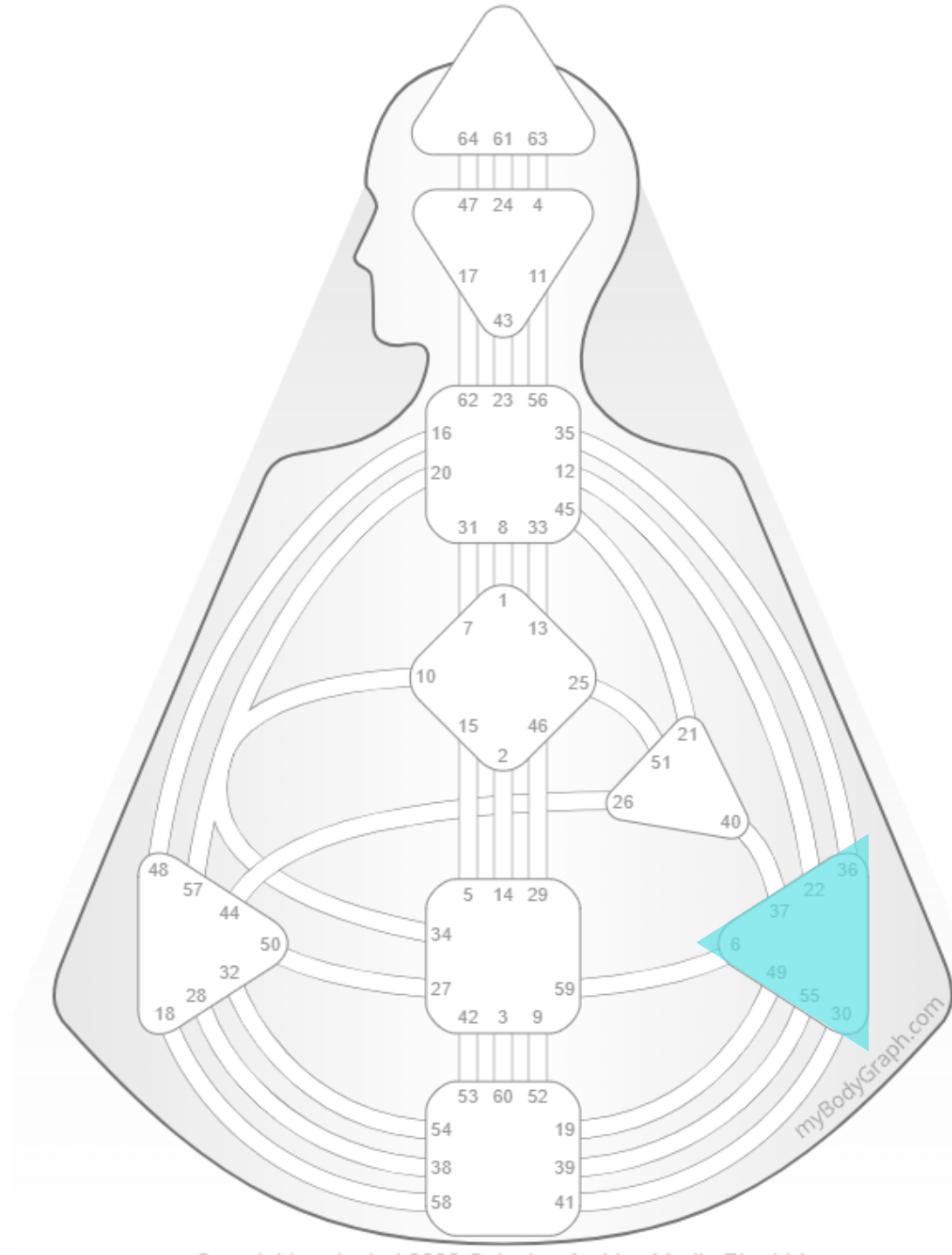
It is important to help your team members use their  
**Authorities** when deciding how to use their energy  
and what to work on.



# IDENTIFYING AUTHORITIES

1. Is their Solar Plexus Center Defined? Yes

If yes, they have the Emotional Authority.

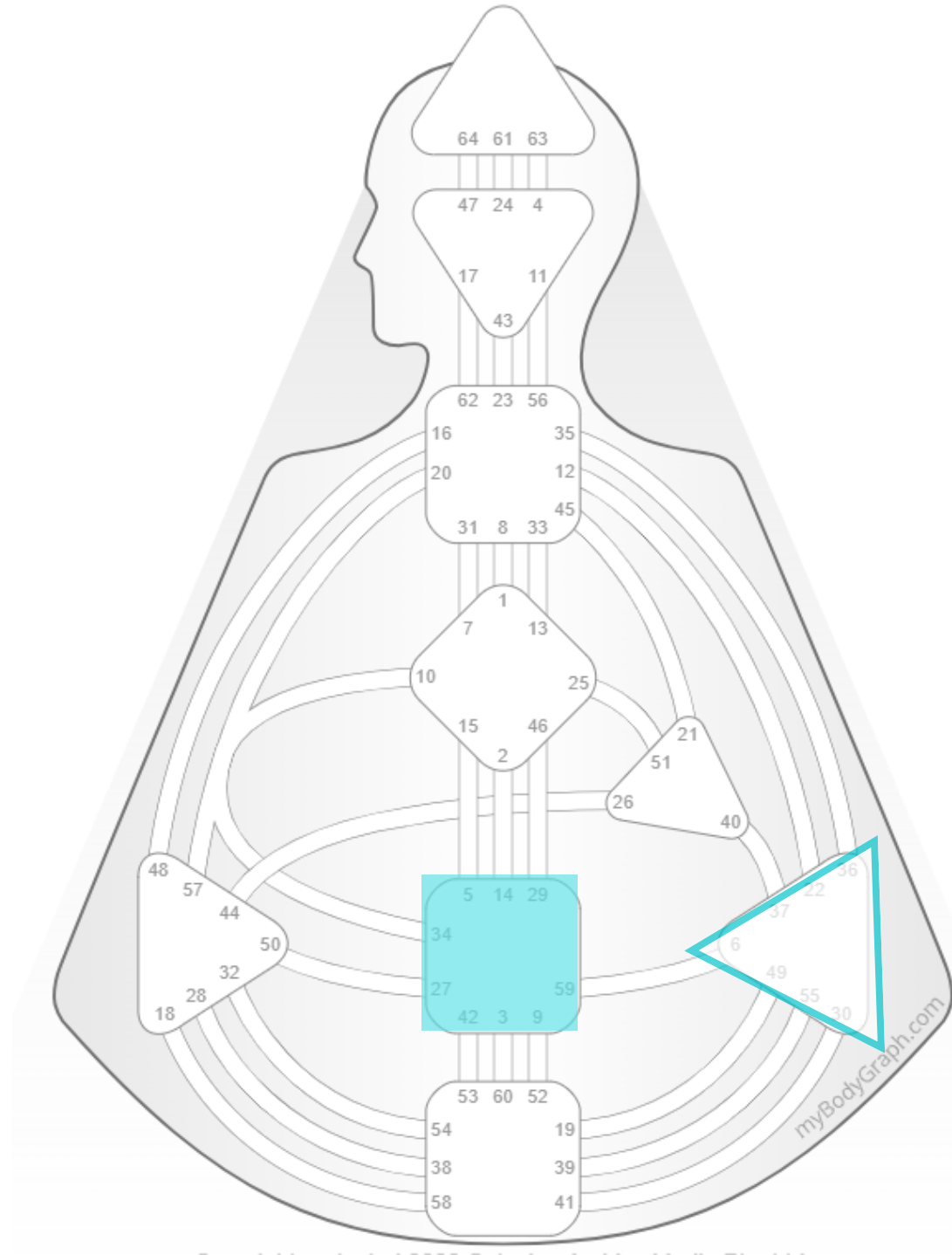




# IDENTIFYING AUTHORITIES

1. Is their Solar Plexus Center Defined? No
2. Is their Sacral Center Defined? Yes

They have the Sacral Authority.

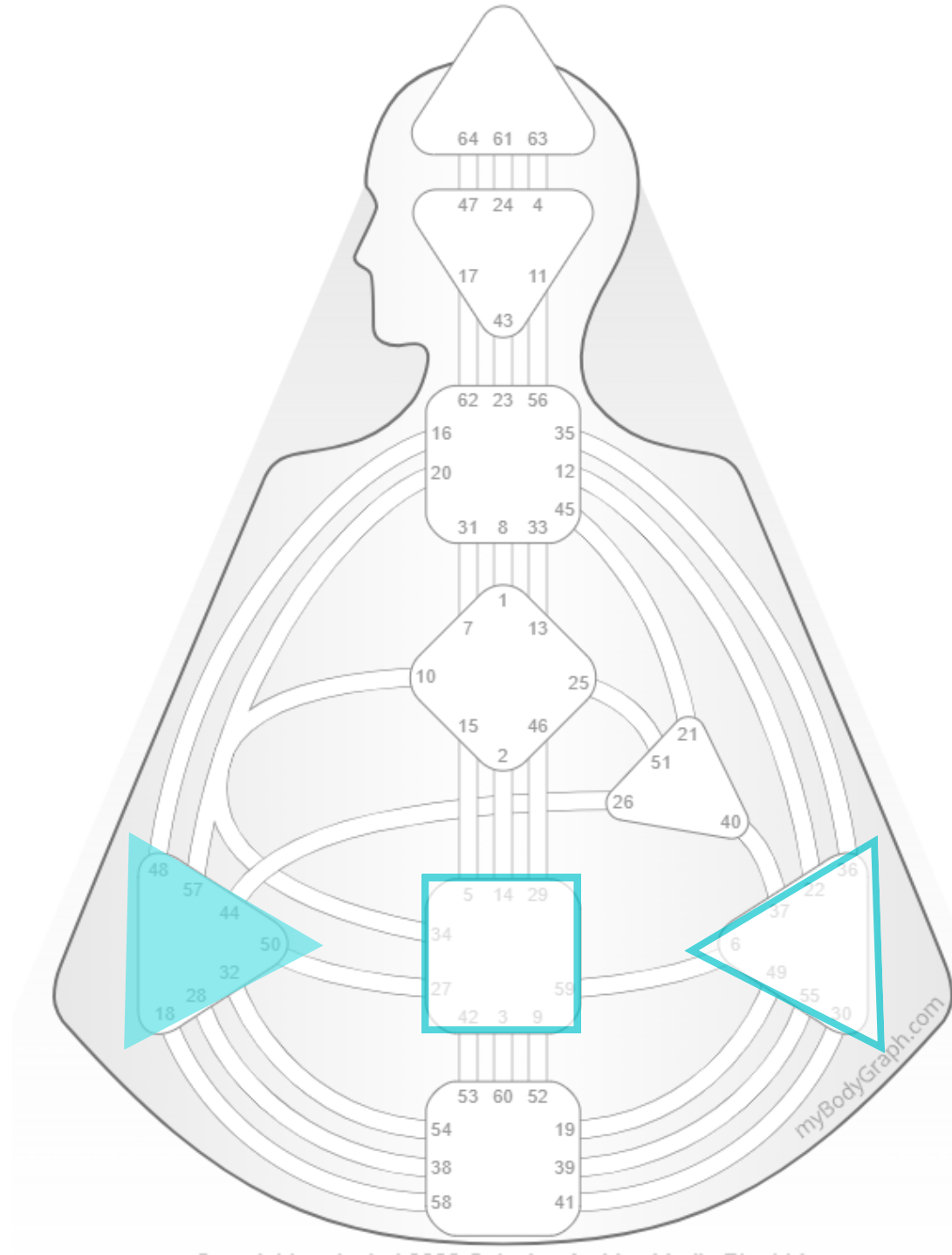




# IDENTIFYING AUTHORITIES

1. Is their Solar Plexus Center Defined? No
2. Is their Sacral Center Defined? No
3. Is their Spleen Defined? Yes

They have the Splenic Authority.



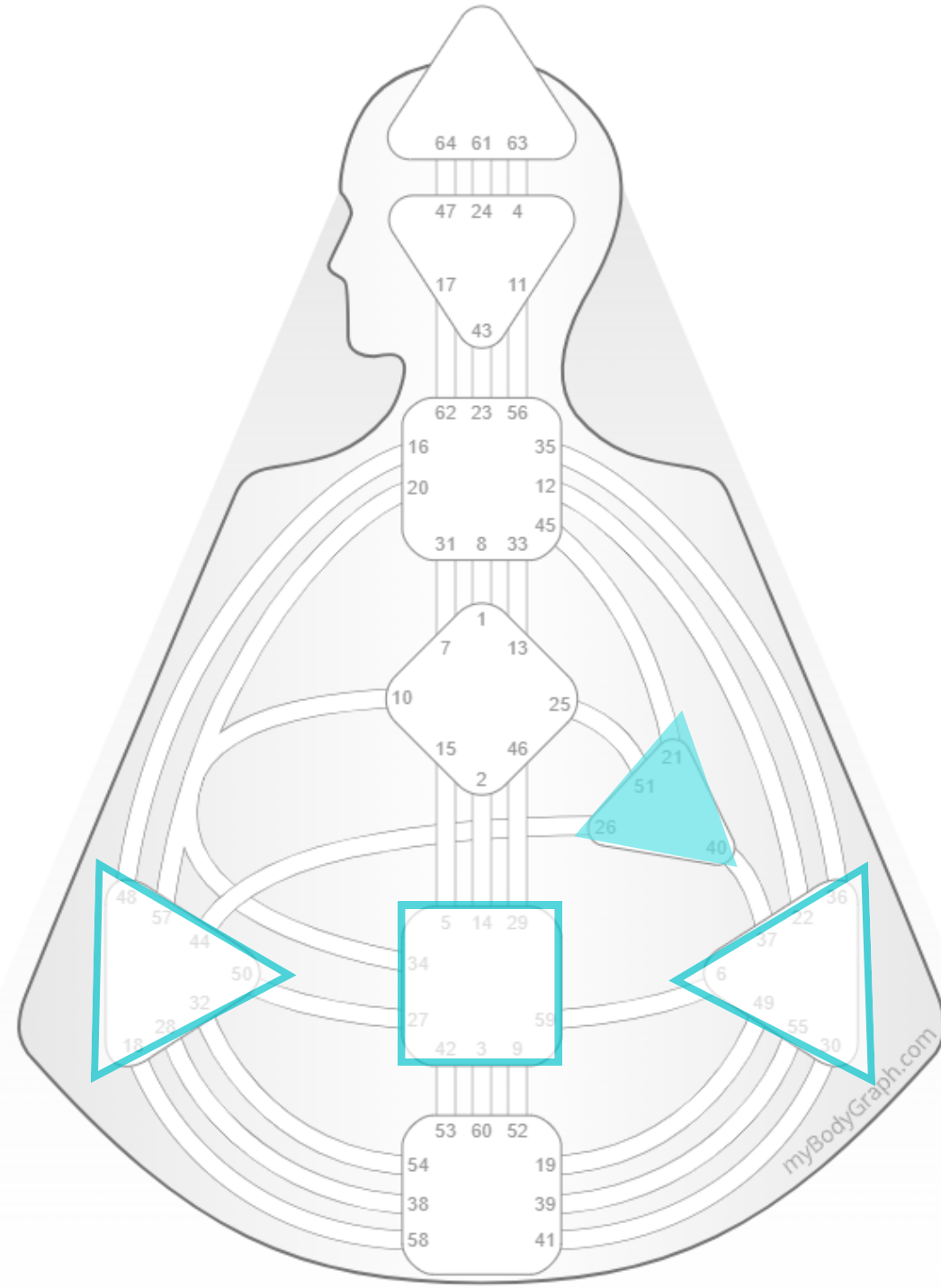


# IDENTIFYING AUTHORITIES

1. Is their Solar Plexus Center Defined? No
2. Is their Sacral Center Defined? No
3. Is their Spleen Defined? No
4. Is their Heart Center Defined? Yes

They have the Ego Authority.

(Ego-Projected or Ego-Manifested)

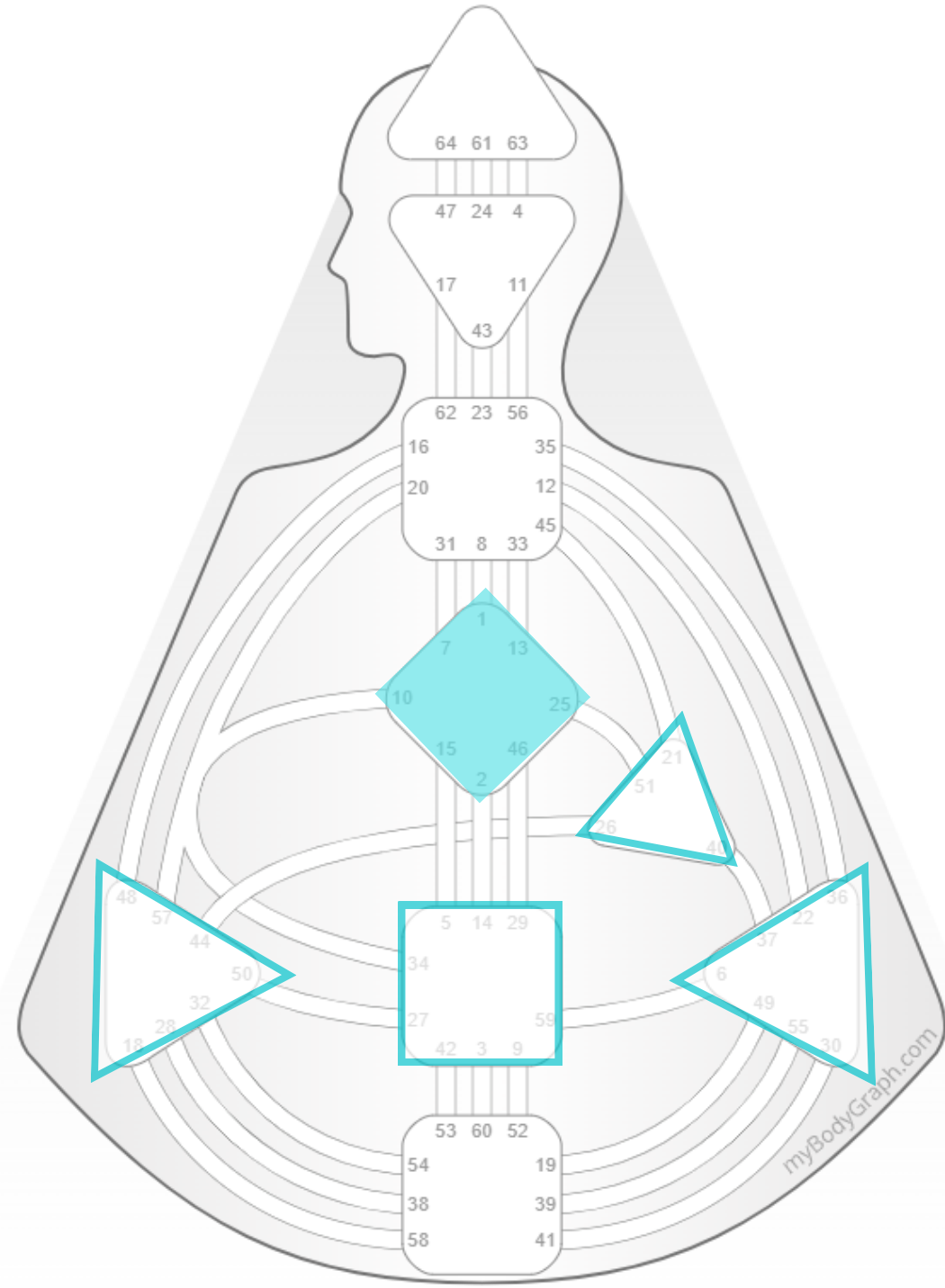




# IDENTIFYING AUTHORITIES

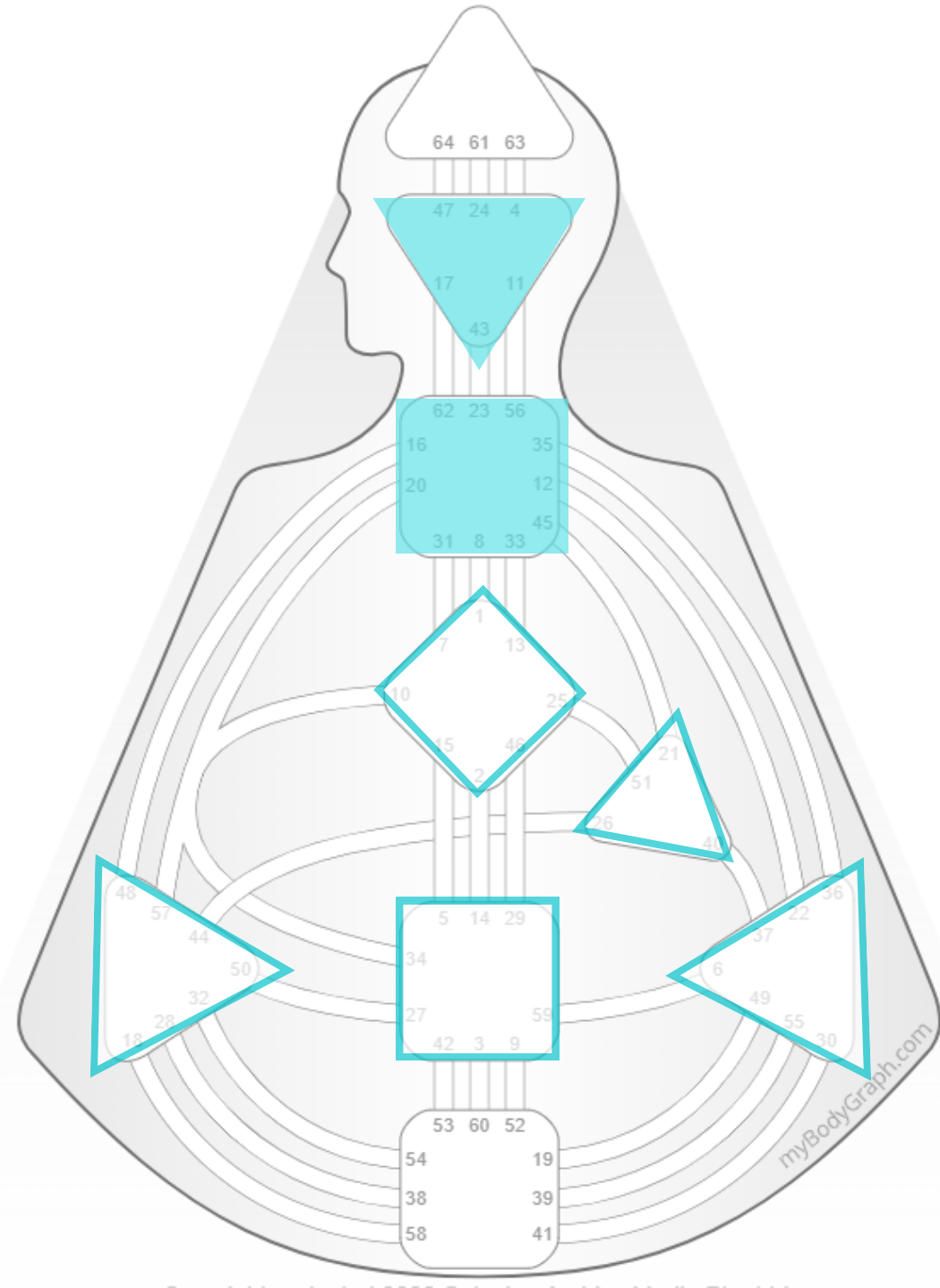
1. Is their Solar Plexus Center Defined? No
2. Is their Sacral Center Defined? No
3. Is their Spleen Defined? No
4. Is their Heart Center Defined? No
5. Is their G Center Defined? Yes

They have the Self-Projected Authority.





# IDENTIFYING AUTHORITIES

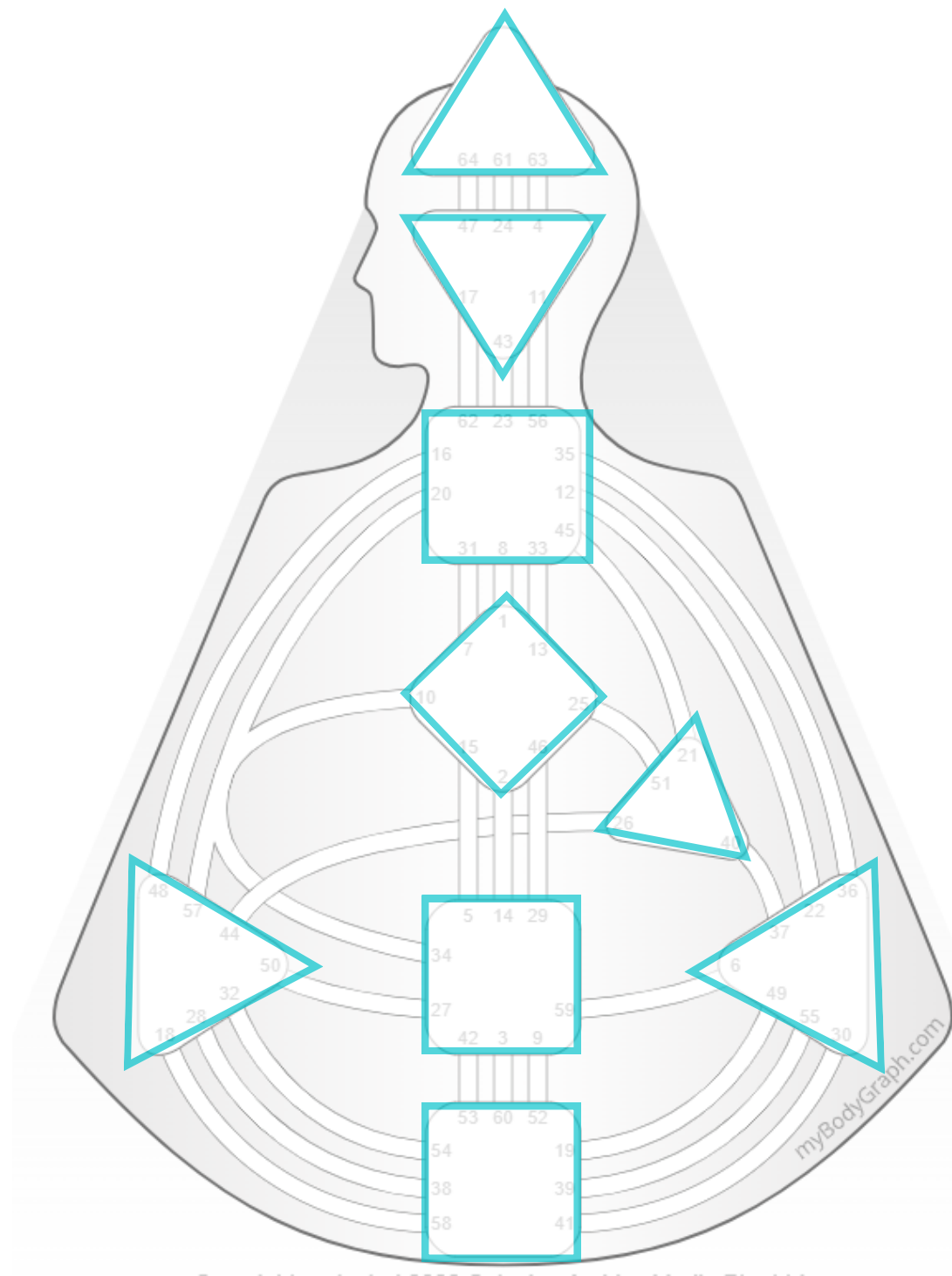


1. Is their Solar Plexus Center Defined? No
2. Is their Sacral Center Defined? No
3. Is their Spleen Defined? No
4. Is their Heart Center Defined? No
5. Is their G Center Defined? No
6. Is their Throat Center or Ajna Center Defined? Yes

They have the Environmental Authority.



# IDENTIFYING AUTHORITIES



1. Is their Solar Plexus Center Defined? No
2. Is their Sacral Center Defined? No
3. Is their Spleen Defined? No
4. Is their Heart Center Defined? No
5. Is their G Center Defined? No
6. Is their Throat Center or Ajna Center Defined? No
7. Are all 9 Centers White? Yes

They have the Lunar Authority.



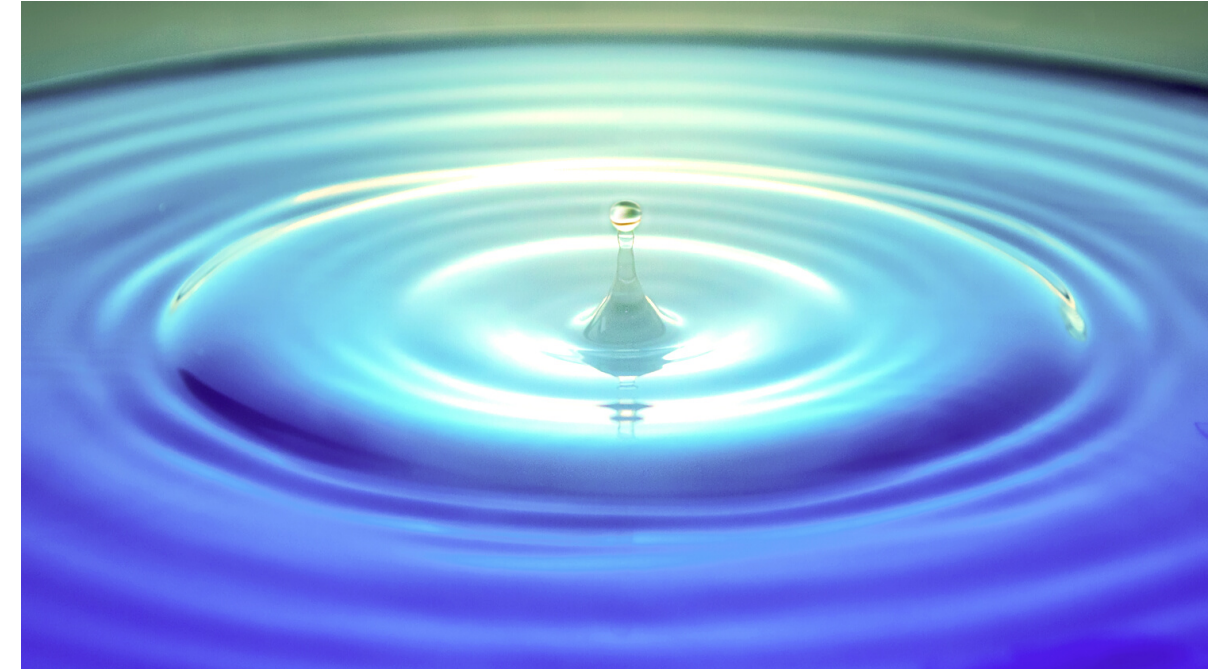
# EMOTIONAL

No TRUTH in the now!

Need to wait for emotional waves to settle before making decisions.  
(Avoid decisions in high or low)  
Best to wait at least 24 hours.

May not feel more than 70% certain.

It is important to not avoid emotions.



## SUPPORTING EMOTIONAL AUTHORITY...

Don't pressure to decide quickly

Don't tell them to follow their gut

Allow space for them to process their emotions, even the lower wave emotions

Realize they may never feel 100% certain

Ask how they feel about the situations



# REFLECT ON YOUR TEAM

Are there any Emotional Authority members on your team?





# SACRAL



Follow your gut

Only truth in the now

Guttural response to YES/NO questions:

ah-huh (yes)

uhn-un (no)

hmmmm (I don't know right now)

May have been conditioned out of using the guttural sounds.

## SUPPORTING SACRAL AUTHORITY...

Ask yes/no questions

Avoid open ended questions

Don't ask future focused questions

Notice when they answer using logic/mind (not the sacral responses)



# REFLECT ON YOUR TEAM

Are there any Sacral Authority members on your team?





# SPLENIC

The Splenic Authority is an instantaneous resonance or recognition with something or someone

It is an inner knowing if something is healthy for you or not.

A survival intelligence/intuition that alerts us to which environments, direction, opportunities and people are safe and advantageous for us to engage with, and which aren't.

It is subtle and can easily be drowned out by mental chatter and emotional needs, wants and pressures from ourselves and others.

Must be aware in the present moment. Like the Sacral Authority, there is only truth in the now.



## SUPPORTING SPLENIC AUTHORITY...

**Encourage them to explore how the spleen sounds/tastes/feels for them**

**Give them space to change their mind if something feels off in the moment**

**Don't ask future focused questions**

**Notice when they answer using logic/mind**



# REFLECT ON YOUR TEAM

Are there any Splenic Authority members on your team?





# EGO



## EGO - PROJECTED

The Ego Projected Authority means that your Heart Center is connected to the G Center through the Channel of Initiation (25-51). This means that you have an enormous capacity to be a transformative force when you are invited, but it is very important that you are waiting to be an invited. When making decisions it is important for you to ask "What do I want?" or "What's in it for me?" and to allow yourself to be selfish. With so many undefined centers you have a lot of potential to be conditioned by other people's energy. As a Projector you are designed for success as long as you don't get lost in the not-self openness. Having the defined Heart Center means that you need to protect your health by only committing to things that your Authority says are correct for you. You will either have the will (energy) to do something or not.

## SUPPORTING EGO-PROJECTED AUTHORITY...

Encourage them to explore what they want, what's in it for them

Give them space to honor their energy

Remember to make formal invitations to share their insights

Notice when they answer using logic/mind



# EGO



## EGO - MANIFESTED

The Ego Manifested Authority is found in what you verbalize in the moment, when you don't let your mind or what you think you 'should' say get in the way. Your Throat Center is connected to the Heart Center through the Channel of Money (21-45). Your Authority is expressed through the throat verbally. As you follow the Manifestor Strategy to inform, surrendering to the truth of your voice, you unleash your amazing ability to initiate and impact. The key is to release the need to say the "right" thing or to preplan what to say. If you try to script what you say you have lost your connection to your Authority. Your voice initiates and runs your life. Your voice leads and you follow. Trust in your voice and listen to what you say when you're not controlling it.

## SUPPORTING EGO-MANIFESTED AUTHORITY...

**Be a sound board to let them express themselves without interjecting your thoughts**

**Give them space to honor their energy**

**Notice when they answer using logic/mind**



# REFLECT ON YOUR TEAM

Are there any Ego Authority members on your team?







# SELF PROJECTED

To be Self-Projected is to trust what you say. Your Authority moves from the G Center (your identity or self) to your Throat Center (your voice)

Whatever you need to hear and whatever you need to know you will discover in the things you say.

The key is finding people who will listen as you decide what you want and don't want, which lets you listen to yourself.

You need to find people who can listen without offering their advice, or disapproval as you speak (Sounding boards). You will identify your truth when you hear it spoken in your own voice.

Allow your identity to speak for itself in the moment, in the now, and guide you in the right direction, without letting the mind try to control what you say.

You are designed to be guided in your decisions by what makes you feel like you, and brings you enjoyment and pleasure.

Will this make me happy? Will this give me self expression? Am I headed in the right direction for me?

## SUPPORTING SELF-PROJECTED AUTHORITY...

Be a sound board to let them express themselves without interjecting your thoughts

Remember to make formal invitations to share their insights

Notice when they answer using logic/mind



# REFLECT ON YOUR TEAM

Are there any Self-Projected Authority members on your team?







# ENVIRONMENTAL

The Environmental Authority is sometimes also referred to as the Mental Authority. With this Authority you have no Defined Centers below the Throat Center. Your Ajna Center will be connected to your Throat Center and/or your Head Center.

This likely means that you will have a very busy mind. Your mind is always trying to make sense of things.

They also describe this as having no inner personal Authority. Which means that you are designed to receive guidance from sensory information about the environment through your open centers. So it is important that your environment feels correct, especially when you're making important decisions. If the environment feels wrong, the people you are with, the ideas exchanged and the bargains made will not be right either.

This is another sounding board Authority where you want to find people you trust to listen as you discuss your options without seeking advice or validation so that you feel how your body feels as you speak. The first step though is asking if the environment feel correct to you.

## SUPPORTING ENVIRONMENTAL AUTHORITY...

**Be a sound board to let them express themselves without interjecting your thoughts**

**Remember to make formal invitations to share their insights**

**Notice when they answer using logic/mind**



# REFLECT ON YOUR TEAM

Are there any Environmental Authority members on your team?







# LUNAR

People with this Authority have all 9 Centers in the chart Undefined. This Authority is established by the way your design connects to the lunar cycle. Before making an important decision you want to spend at least one full lunar cycle contemplating and discussing your decision.

It takes approximately 28 days for the Moon to transit through each of the 64 gates. As each gate is activated by the moon it gives you temporary access to the energy of the gates that you don't normally have access to on your own. So for you, clarity comes when you learn to slow down, not let the world rush you and as you feel into your decisions as each gate is activated by the Moon. There is a reliable and repeatable pattern that is created as the Moon transits each of the 64 gates every 28 day. You may also want to consider journaling how you feel each day so that you can start to recognize how those patterns show up for you.

With all 9 Centers open it is also important to pay attention to the environment, as you will mirror the environment. Being in the correct place, with the correct people is imperative to your well-being. When the environment doesn't feel good, or is unhealthy, you won't feel well. Conversely, if the environment feels good, you will feel good.

## SUPPORTING LUNAR AUTHORITY...

**Give them at least 28 days to make important decisions**

**Give them opportunities to gauge how the systems are working as a whole**

**Help them to recognize when they may be pushing too much, not taking enough down time.**

**Make sure they feel comfortable in their working environment**



# REFLECT ON YOUR TEAM

Are there any Lunar Authority members on your team?





WHICH AUTHTROTIES ARE ABLE TO MAKE IN  
THE MOMENT DECISIONS?





WHICH AUTHTROTIES NEED TIME TO MAKE  
DECISIONS?





# YOUR STRATEGY AND AUTHORITY



Living your **Strategy and Authority** is the key in all areas of your life, including Business!

Step 1 - Strategy  
Step 2 - Authority